

The New Zealand LIFT FAX

The New Zealand Lift Fax is produced bi-monthly for the NZ lift industry. Just send your email address to LEC to subscribe.

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WHAT'S GOING UP or DOWN THIS MONTH:

RON PEREZ MOVES TO KONE:

With the retirement of Derek Bryson from Otis after 37 years, we saw a pause as the question arose as to who was to fill the void. Ron Perez took hold of the reigns for the interim, but of surprise, KONE has now announced his appointment as Regional Sales Manager for them.

And so the merry-go-round goes round, as we see one more brick removed from company loyalty. I wonder what will replace it, definitely higher overheads, maybe more choice and flexibility in working hours, or was it just an illusion all along.

JOHN AULERT STEPS INTO DEREKS SHOES:

Otis Brisbane Branch Manager John Aulert crosses the Tasman to take up the North Island management position left vacant by the retirement of Derek Bryson. I understand John is to be on deck in February and comes with high regard for his past enthusiasm and input into Otis in Australia.

See the article on Johns background and visions.

EDITORIAL.

WELCOME TO 2005:

It is becoming ordinary this welcoming in of the New-Year. Is it age creeping up or am I imagining it wasn't that long ago we celebrated the arrival of 2004 ? Anyway, it's 2005 ready or not, so what is on the agenda for this next short year.

The Building Act 2004 should dominate, with the Dept. of Building & Housing (DBH) returning from their holidays after opening their offices on 30th November, which should mean an enthusiastic flood of reviews, instructions and bulletins to consolidate their influence on the building industry. The Building Code is under review, and Territorial Authorities (TA's) and Building Certifiers are to be accredited to form the Building Consent Authority, along with restructuring IQP's into Licensed Building Practitioners, (LBP).

The NZ lift association the NZLEA is shaking through a lack of interest under the corporate lift industry leaders focus on little but "the bottom line". The question is being asked, is it time to take over the reins; or pick them up may be a better description, and hand them over to the wider lift industry to represent itself.

The concept of an 'E' Association may be just the vehicle to provide a truly representative association for this industry, one that communicates and works with the DBH to ensure an efficient and effective compliance process.

Ed.

ELEVCON ASIA CHANGES DATES:

This fourth Elevcon Asian conference planned to be held in Beijing has been brought forward to the 7th - 9th of June 2005, which means I will have to get my act into gear if I hope to attend. 28 papers have been selected for presentation along with one workshop, with presentations from China, Japan, Hong Kong, the UK, Finland, Spain, Australia, Germany, Hungary and Switzerland. It should be a feast of experience & ideas and a great opportunity to explore a little of China.

See www.elevcon.com

BREAKING NEWS - BARRY O'NEILL DEPARTS OTIS:

What's happening to the NZ corporate lift industry? This financial year we have not only seen a multitude of senior employees but senior management step away from their positions. Employees have mainly remained within the industry, but those at the top have all gone for greener pastures. This latest announcement is a surprise as it closely follows Otis Northern Area Manager, Derek Brysons retirement. *See Otis announcement.*

CITY CERTIFIERS HANGS ON:

City Certifiers who were to close down at the end of December are now to wind up on the 31/3. The feeling is that the DBH is not interested in smaller independent certifiers becoming BCA's. It reflects the attitude that big brings *experience & competence*, with companies like Fletchers and Opus touted as suitable to provide competitive independence to Council administration of the Consent process. More likely they can afford the insurance.

ANNOUNCEMENT:

31st January 2005.

Lindsay Harvey,
Managing Director,



Australasia, makes the following announcement regarding changes at the level of senior management.

"I regret to advise that **Barry O'Neill**, Area Manager, Southern Region New Zealand has announced his **resignation** from Otis Elevator Co. Ltd after 18 years of service.

Commencing with Otis in 1987 as a Service Sales Consultant, Barry has worked in the positions of Sales Manager, Branch Manager and Area Manager and was appointed to the Executive Committee in 1998.

Barry has decided to leave Otis and the elevator industry to accept a leading role with a registered housing company.

On behalf of the entire Executive Committee, I wish to sincerely thank Barry for his major contributions to Otis over the years and to wish him continuing success in his new endeavour.

Barry will be leaving us in mid-March and I will make a further announcement regarding his replacement in due course but no later than March 1st.



Ed: Not an exact mould, nor always seeing things eye to eye, but always respected for his opinion, integrity and honesty in all my associations, and a friend. The area office is 'hands on' management, with no where to hide, and Barry O'Neill continued to nurture the respect

he deserved throughout his tenure. He always has a smile to greet you and was unmistakable from the back. All the best with your new venture Barry, and thanks for the experience of working with you over the years. (But not necessarily the Golf) Bob.



THE POWERED SWING DOOR:

Lifts have used manual swing doors well before the electric driven automatic sliding door that has dominated the high and low rise market for the past probably 70 years, but it is only in the last decade that control sophistication has evolved to see the market adopt the automatic **powered swing door** into the low rise lift market.



One of the popular and flexible models used in the NZ market for most lift applications has been the DITEC Sprint. The sprint mainly designed for the domestic market has many features such as:-

- battery backup.
- obstacle detection.
- open and close speed adjustment.
- ramped acceleration and deceleration to learned mechanical stops.
- opening command for interface with lift controls.
- timed automatic closing.
- a reverse movement safety device.

The compact unobtrusive drive fits to the door head and the top of the door taking up little space. For disabled access it is sensible to place call controls for the lift on the latch side of the door, either with sufficient side space for wheelchair access, or back from the door sufficient to



clear the opening door. This also enables sufficient space for exiting wheelchair users to pass. All doors should have vision windows or glazing at a height suitable for wheelchair users to be able to confirm their clear path.

Because the door operation is controlled by the lift circuitry, and fail-safe electro-mechanical security interlocks are used to latch the door when the lift moves away from floor level, a similar safe operation can be provided as for the automatic sliding doors.

See: www.doormaticsnz.co.nz or ring Jack Shaw on 06 877 0150 email: sales@doormaticsnz.co.nz

THE PAST RETURNS AS THE NEW DBH EMERGES:

Katrina Bach.

Chief Executive



John Ryan

General Manager
Building Controls



Past BIA
Chief Executive

John Gardiner

Determinations
Manager.



Past Deputy Chief Executive
Officer to IPENZ

With no disrespect to the individual appointees; a bureaucrat, a bureaucrat and an appeasement to a professional body, its official, the direction of the building industry has moved back under the philosophical umbrella where opinion is sought, seemingly only to provide credibility to a predetermined political agenda.

The committees are forming rapidly, the appointees gleefully accepting their remuneration packages, and those at the work-face prepare for another volley of acronyms restructuring, accreditation, guidance through penalty, and with further disdain for their effort. The skills of the artisan are being surpassed by the "academic business", which will soon require a Degree in Building just to understand the structure, let alone the changes in terminology of the Building Act.

From a 1991 Act that tried to learn from its past; to minimised inefficient process; that understood the need to instil respect through encouraging responsibility in those who are the building industry, I fear we have stepped back.

I thought paternally we were ready, but I suspect we need to go through this matriarchal evolution of political correctness to mature to a stage where we can trust, accept risk, and respect all individuals in our society, and not just the academic, to move us forward as one.

THE SPIRALIFT FOR YOUR THEATRE:

One of the unique designs for safe large capacity movement of stage, or limited space platforms is available through the linear actuated tubular thrust screw. Wow. It needs to be seen to be believed! But many well known theatres throughout the world have employed the SPIRALIFT to solve their stage presentation problems.

Vertical linear motion is achieved through a rotating thrust screw that integrates a coiled grooved flat stainless steel band with a coiled vertical stainless steel band. A simple concept, accurate engineering and design results in single columns to provide vertical thrust ranging from 1,800kg to over 11,000kg, or in bedpost arrangement for a large area such as a stage.



For 152mm dia. a maximum lift of 3.6 m is possible, whereas with the big mother 457mm dia. A height of 12.2 m is attainable. Speeds range from 0.1m/sec to 0.2m/sec and static loads of up to twice the lifting loads are possible.

Over 500 installations in 40 countries have been completed upto 2003, both in Australia & New Zealand which include:-

- Sydney Show Theatre Casino - 4 stage lifts.
- Auckland Town Hall - 1 scenery lift.
- Wellington Hall - 1 stage lift propulsion system.

Over 20 cruise lines include:-

- Princess Cruises **Grand Princess** - 1 orchestra lift.
- NCL Star Cruises **Superstar 2** - 2 orchestra, 2 stage lifts.
- P&O **Aurora** - 2 orchestra, 2 stage lifts.

Famous Theatres include:-

- The Royal Albert Hall - 1 forestage lift, scissor lift guides.
- The Royal Acedemy - 1 orchestra, 1 paint frame lift.

The design is Canadian with headquarters in Quebec and offices in California. Gala is a division of the Paco Corp. see; www.galainfo.com or ring *John Mardell at Schindler* on 04 385 1229 - Fax: 04 384 7684 for further details.

NEW NORTH ISLAND AREA MANAGER FOR OTIS:

15th January 2005.

Lindsay Harvey,
Managing Director,
Australasia, is pleased



to make the following announcement:

I am delighted to announce that **John Aulert** has been appointed **Area Manager, Northern Region New Zealand**. This appointment will take effect on **1st February 2005**. It follows Derek Bryson's retirement late last year.

"In his role, John will be responsible for all operations of the Company within the Northern Region of New Zealand. In his new appointment, John will form part of the Executive Committee role, and report directly to me.

John's appointment follows a long and distinguished career in the elevator industry in both the United Kingdom and Australia. Starting life as a lift technician with Wadsworth Lifts in the UK in 1969, John was promoted to local representative with Otis UK from 1977 to 1982.

In 1982 John joined Boral Elevators as a Services Sales Representative. While at Boral John also held other roles, such as New Equipment Sales Manager and Branch Manager. John rejoined Otis with the acquisition of Boral in 1995 and most recently held the role of Service Operations Manager, South East Queensland.

Please join me in congratulating John on his new appointment."

WORLD NEWS FROM ELENET ®

ELEVATOR WORLD MAGAZINE NOW AVAILABLE IN DIGITAL FORMAT:

In addition to the monthly print issues of ELEVATOR WORLD, the magazine is now offered in a new digital version. Each monthly issue will be exactly the same as the print edition, with every page reproduced in the digital format. Subscribers to the digital version will receive their magazine the day that we produce the issue and will not have to wait for their copy to arrive in the mail. Get a FREE SAMPLE of the new digital format by visiting the following link:

<http://www.zinio.com/offer?issn=0013-6158&of=PF1&bd=1&rf=elenet357>.

NEW FERMATOR ELEVATOR DOOR PLANT:

The Fermator group has announced its newest factory, an elevator-door production plant in Taubate, near Sao Paulo in Brazil. The official inauguration and open house will be conducted on April 1 with factory and product presentations, entertainment and lunch. All interested people from South or Central America can contact Giuseppe Vadala at:-

e-mail: gvadala@tecno-america.com
or website: www.tecno-america.com

STUDENTS INJURED ON NYC ESCALATOR:

More than a dozen people were injured on an escalator during a school field trip to a theater in New York City recently, when one of the students apparently had clothes caught on a screw that was not flush with the balustrade. It was reported a teacher hit the emergency stop button causing those on the escalator to fall on one another.

Ten were taken to the hospital for treatment, while another 14 were treated at the scene. The New York City Buildings Department issued a stop-use order and is investigating, although initial reports indicated the escalator itself did not malfunction.

TAIPEI 101 OPENS OBSERVATION DECK:

The observation deck on the 89th floor of the Taipei 101 building has opened for visitors. Listed as the world's tallest building, it also has the world's fastest elevators, which can take visitors from the ground floor to the observation deck in 37 seconds. The 101-story building has 198,000 square meters of office space, about one third of which has been leased.



EMOTIVE INSTALLS

EAVIS: Lift display specialists E-Motive installs 66 state of the art EAVIS (*Elevator Audio Video Information System*) screens throughout the Virginia General Assembly Building to disseminate vital visitor information in both lifts and lobby's.

www.emotivedisplay.com

