

# The New Zealand LIFT FAX

*The New Zealand Lift Fax is produced bi-monthly for the NZ lift industry. Just send your email address to LEC to subscribe.*

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## WHAT'S GOING UP or DOWN THIS MONTH

### A FINE OF \$1.85b IMPOSED ON EU LIFT INDUSTRY:

Does it ring a bell when we hear that Regulators of the European Union fined 5 multi-national lift operators for price fixing, and then our own Commerce Commission is inspired by unidentified industry persons to investigate local industry personnel. The EU regulators confirmed a cartel had worked to rig bids, fix prices and share the market in Germany, Belgium, Luxembourg and the Netherlands. The companies fined were (Kone **€142m**; Mitsubishi's Dutch subsidiary **€3.8m**; Otis **€225m**; Schindler **€144m**, and Thyssen **€479m** as a repeat offender). The commission noted that no company contested the facts, and none requested a hearing to answer the initial allegations. I understand the local Commerce Commission decision to prosecute or not is imminent, but "mums" the word at the CC. With the hearsay building we must be careful not to misinterpret mutual cooperation to service a small industry spread over a wide area, and mistake it for non-competitive collusion.

### EDITORIAL. COMPLIANCE vs RESPONSIBILITY:

We live in a society seemingly hell bent on myopic Compliance. Do this, do that, don't speed, don't hit, it is all black and white to some, and it's usually finished with the 'or else', and a big stick is produced in many cases in the form of inequitable and often unjustified fines and penalties to try to obtain conformity. Democracy supposedly respects the uniqueness of individual rights and asks that individuals demonstrate their participation through taking responsibility for their actions. But it seems some in our society place significantly more weight on prescriptive compliance to a single way, than encourage participatory responsibility through choice by individuals. In fact I suggest the persistent threat and enforcement of blanket misdemeanours without respecting the need to feel part of the solution in individuals, just conforms the majority to a minorities preference, similar to the gas chambers of Auschwitz, but does it achieve an inclusive respectful society, or just a black hole of insatiable bureaucratic controls and penalties.

And so the impasse, a Government wishing individuals to be inclusive and demonstrate responsibility in their everyday actions, but through using its position to mostly focus on control and conformance, it generates an environment of exclusion, discouraging many individuals from self determination and responsible participation in both their work and the community. At this moment in the Building Act inspection structures, the balance hangs on an edge, as to whether or not to add the considerable overhead of accrediting everyone and everything involved in the building inspection process through building a single impersonal bureaucracy to oversee it, or to respect the existing experience of individuals and industry groups, and through providing guidance and assistance, adopt clear process and encouragement of responsible experienced participation in the area of inspection, and to achieve a stake in self determination and respect for the building industry to take it into this 21<sup>st</sup> century. Ed.

### SUB-CONTRACTOR LOYALTY DEMANDED:

First there was the agent to provide local 24hr lift maintenance representation in areas too uneconomic to be serviced by a local branch, and so it was usually a local electrical agent providing the service. As more companies entered the market and local skills were scarce, it was more efficient for the local agent to provide maintenance services for all lift companies in the area.

This remained the status-quo for many years and whereas in the past a branch would emerge, with the advent of more efficient technologies and tighter financial operations, the agent was left to provide service to ever increasing unit numbers. Skill numbers are depleting due to low replacement and a disenchanting and aging workforce opting to be sub-contracted or leave the industry. The result is some service companies protecting their dwindling resource with **loyalty contracts** being written to either retain a semblance of service to outlying areas, or to restrict the competitor. Either way, some customers lose.

3<sup>rd</sup> SPANISH LIFT EXHIBITION 23-25 MAY 2007.

**Invitation**

**ELE-ESPAÑA**  
The SPANISH ELEVATOR EXHIBITION

**ESPN 2007 EXHIBITION**  
The Third International Elevator Exhibition in Spain

Elevators, Escalators & Components for the Vertical Transportation Industry

**23-25 May 2007**  
La Farga de l'Hospitalet  
Exhibition Center, Barcelona

[www.elevcon.com](http://www.elevcon.com)

On the website you will find the list of exhibitors, the floor plan, related information and options for reservations as well as useful information.

**Dates:** 23-25 May 2007  
**Site:** LA FARGA de l'Hospitalet Exhibition Center, Barcelona  
**When:** 15 minutes by taxi from city, approximately 10 minutes from the airport  
**Exhibition Hours:**  
Wednesday 23 May 2007 10:00-19:00  
Thursday 24 May 2007 10:00-19:00  
Friday 25 May 2007 10:00-17:00

**LA FARGA**

**EXHIBITORS:**  
AEGAE  
ALBERTO BASSI ITALIA  
ALGAMA COMPONENTESALCO  
AMPHITEC FRANCIA  
ANAKAYPAS  
ANICA  
ASCENSORES E MONTACARGAS  
AUTLRE  
BINA SOFTWARE S.L.  
BUCHER HYDRAULICS-ALEMANIA  
CARLO GMAZZO  
CEGOS GmbH ALEMANIA  
CIBES LIFT AB  
CDMAG  
CONTROL TECHNIQUES IBERIA  
CP COMPONENTES  
D+H MECHANTRONIC  
DICOMAT  
DICI PARA ALEMANIA  
DINACELL ELECTRONICA  
DRAMA ELEVATOR PRODUCTS  
DYMATESH  
ECA  
ECO CLIMA AIR-11, S.L.  
ELICA  
ELEC MEGDOM  
ELECTRONICA DE ELEVADORES S.L.  
ELECTRONICA TASK  
ELEVADORES DEL NOROESTE  
ELEVATOR WORLD  
ELEVATORI  
EPIFA  
ETN ELASTOMER ALEMANIA  
EUROMAG AIDER  
FABRICABLE  
FAVIMESA  
FEPYMA  
FISL ELECTRIC FA ESPAÑA  
FUTUREWES S.L.  
GAB  
GEDAC-PESA  
GLOBAL LIFT EQUIPMENT  
GSEV EUROLIFT  
HELI ESPAÑA S.A.  
HOMER AUTOMATICOS  
IUS SPA ITALIA  
INAJRA COMERCIAL  
INTRA ITALIA  
INSTITUTO TECNOLOGICO ARAGON  
JML LIFT COMPONENTS  
KALERA SPECIALISSAS SUICIA  
KATLE E GRUNDYMAN ALEMANIA  
KOTO ELEVATOR OJIMA  
LIRZI TRANSMISIONES  
LITELECTROS-COMPONENTES  
MAGIA  
MATEL GROUP ALEMANIA  
MICO LENOX  
MUNDO LIMITED  
MELAN S.L.  
MICELLET  
MICROSAFEM ITALIA ITALIA  
MUNDO LIFT  
MON TERNARI GIULIO ITALIA  
MORISPAK  
MADAL SANTAMARIA ALICANTE  
PERMANENT MAGNETS  
RAKOS ELECCION  
REKORD  
S.A SISTES  
SCHAEFER GMBH  
SAIE  
SCHREIBER IBERICA S.L.  
SIFY-SINF FRANCIA  
SOMAGA  
T.T.V.MADRID  
TELEGARTNER ELEKTROK  
VACCON DRIVE  
VIMONT  
VIBW ALZUG UND IN ALEMANIA  
WECO EUROPE IRLANDA

**NZ ENGINEERING INTRODUCES THE CIBES A7000:**

The 2 and 3 level 350-400kg lift access market is on the move with added touches to move this solution from purposeful to elegant.

The local provider for this product; NZ Engineering in Auckland, has been servicing the South Island through their local agent Aotea Electric over the past few years and has found good sales because of the flexibility and quality of the product. For around \$50,000 all it requires is a hole in the floor as it comes with its own shaft and automatic doors for very friendly disabled access in low rise buildings.



**CBIP LIFT INDUSTRY EXAM PANEL TO MEET:**

The CBIP lift industry Exam panel met at the Schindler offices in Auckland on the 3<sup>rd</sup> of April 2007 to consolidate the Examinations and to update progress regarding D2 Building Code inspection & certification as part of the 2004 Building Act Building Code review.

The 2007 exam panel are:-

**Chairperson:**

Grace Wesolowski – Schindler Lifts NZ Ltd.

**Members:**

- Graham Leslie - Otis Elevator Co Ltd.
- Ralph Abercrombie – Vertrans Lift Surveys & Cert. Ltd.
- Mike McIntyre - Kone Elevators Pty Ltd.
- John Mardell - Schindler Lift NZ Ltd.
- Bob Johnston - Lifteye Consultancy.

I hope you read and responded to your LBP paper issued by the DBH earlier this year. It is critical that lift industry Managers keep abreast of these happenings and take ownership of their industry, else I suspect inspection will remain as inconsistent as that experienced over the past 15 year under the 1991 Building Act, only this time around with a higher overhead cost and bureaucratic control.



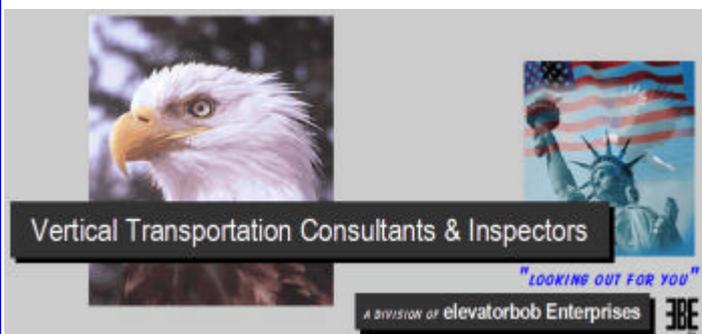
NZES also agent for the Sematic Group which includes LiftMaterial with a wide range of MRL solutions; Verri Cabs; Tyler Steel work; Computec Electronics; and SKG Service Lifts.

**Sales Contact:** Norm Huggett (back in NZ)  
Ph: 09 576 0545 Fax: 09 576 0546  
email: [nzes@nzes.co.nz](mailto:nzes@nzes.co.nz) [www.nzes.co.nz](http://www.nzes.co.nz)

**ELEVATOR (LIFT) SITE OF THE MONTH:**

Who's who on the lift inspectors and consultants on the internet, ask Bob Doysner. How can a Bob be wrong? Even New Zealand got a mention so check it out at:-

[www.elevatorconsultantsandinspectors.com](http://www.elevatorconsultantsandinspectors.com)



Or is you have some industry photo's for Bob try:-

[www.elevatorbobs-elevator-pics.com](http://www.elevatorbobs-elevator-pics.com)

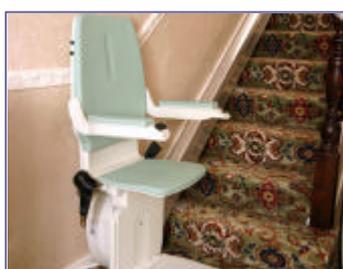
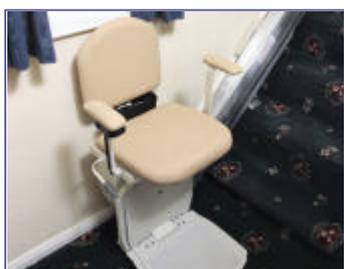
**All LIFTS NZ TO SERVE NELSON AREA:**

Neil Langford paid a visit in January along with Freddy Pitman of Australasian Stair Lifts to announce Neil's new business 'ALL LIFTS NZ' in the Nelson area. Its selling:-

- o Bison straight and curved stairlifts.
- o Acorn outdoor stairlifts.
- o Lotus bathtub lifts.

Neil will initially sell in the Nelson Marlborough area of the South Island while establishing the business. With backing from Australasian Stair Lifts who sell the Bison and Vimec platform lift, Neil expects to focus on the domestic market.

*Some of the Bison range of stairchairs offered are:-*



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 Ph: 03 539 6363 Mobile: 0273 735 654

# Black Lifts Ltd

**BLACK LIFTS LATEST WATER LIFT:**

With a maximum travel of 1.0m and a payload of 500kg, the Blacks Lifts Ltd platform lift is a nuggety little worker.

Installation can be accomplished by a single person, even having its own ground handling wheels that attaches to the lift to transport it from the delivery vehicle to the site.



Blacks have worked hard to keep things simple and safe completing a risk analysis of its product each time it is installed to ensure no site factors compromise its safe environment.



The frame is hot-dipped galvanised and only corrosion resistant materials and fittings are utilised to ensure exterior weather hardship is maintained.

Safety features:

- o 20 trips possible under emergency battery.
- o Uncomplicated easily accessible controls.
- o Lock-off stop button immobilisation at any time.
- o Isolation key for secured access.
- o Under platform roller blind anti entrapment.
- o Automatic fold-up access ramp and safety barrier.
- o Long life sturdy construction & heavier payloads.



**Contact:** Kevin Bennett  
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 Ph: 06 323 5975 Fax: 06 323 2158  
 40 Gladstone St; Fielding. P.O Box 302

**CIBSE CHRISTCHURCH INAUGURAL MEETING:**

On the 27<sup>th</sup> of March 2007, CIBSE local chapter chairman Justin Hill opened the inaugural seminar for the Christchurch CIBSE chapter in NZ, ably assisted by Steve Gasgill to help with the proceedings.



**Justin Hill Chairman**

Some 30 plus members, associates and guests met around 6pm for a 6.30pm start on level 4 of the Beca Carter offices, located in the Price Waterhouse Coopers Center, 119 Armagh Street, Christchurch.



The CIBSE, or Chartered Institute of Building Services Engineers ([www.cibse.org](http://www.cibse.org)), encourages members working in building services engineering to invest in their future by undertaking to maintain their professional competence throughout their career through continuing professional development and systematic maintenance and improvement of skills to broaden their knowledge.

The topic of the seminar was right on the cusp of change in the building services environment and was entitled, **'Green Future – Overview of the Green Star New Zealand Building Rating Tool'**.

The topic was introduced by Craig Price, Director of the New Zealand Building Council, and ably presented by



**Craig Price - Director NZGBC**

Alan Barbour of the Rating Tool sub-committee who gave us his insight into the goals and activities of the NZGBC, along with an overview of the rating tool due for

official release in NZ in April 2007.

The Rating Tool for buildings is based on a World Green Building Council model of star ratings for commercial building, similar to that seen with hotel accommodation, only it is assessed on many



**Alan Barbour – Rating Tool Sub Committee**

aspects of a buildings efficiency of design, user comforts, accessibility, environmental impact, use of resources etc. The aim is to have a single rating system to encourage better buildings and I'm sure it will reflect in the longer term as a comparison yardstick for prospective building purchasers and tenants which could have strong impact on the marketing of properties.

As an associate member of the CIBSE LEC invited local members of the lift industry to participate in the seminar and was interested to learn that KONE Elevator Pty Ltd was a member of the council and was represented at the seminar by Peter Loader their local Branch Manager.

This was a great opportunity meet others in building services in Christchurch, and get the inside word on the NZ Green Building Council and the fact that the Green Star rating tool was ready for release on the 4<sup>th</sup> of April 2007.



I understand the next subject to be held on the 3<sup>rd</sup> of May is on **"Lighting the Sydney Opera House"**, so if you are interested in attending just email LEC.

**Wish to join?**

I'm sure Justin Hill *BENG(Hons)CEng MCIBSE* will be able to forward an enrolment form if you contact him through [Justin.hill@beca.com](mailto:Justin.hill@beca.com).

But first have a look at all the benefits of membership at the CIBSE website [www.cibse.org](http://www.cibse.org).